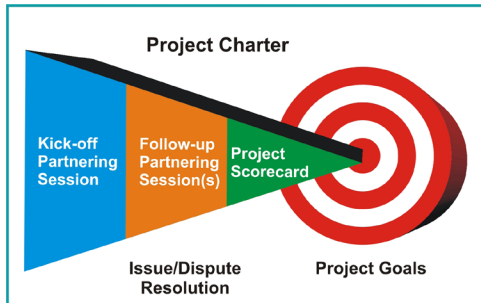


Small Project Partnering Program

SMALL PROJECTS HAVE BEEN LEFT OUT

As the facilitators and co-creators of the Caltrans (California Department of Transportation) Partnering Program and the International Partnering Institute’s Working Model for Collaborative Partnering, many in the industry have asked us to take what we have learned to develop a scaled version of our partnering program for Small Projects. These are projects that range in size between \$100,000 and ~\$3 million. Until now, small projects have been essentially left out of collaborative partnering programs because it was cost and time prohibitive to implement what we know works.

Over the past several years we’ve been developing a model for small projects that can work within the smaller budgets and tight time frames that are associated with these smaller projects. One of the lessons we’ve learned over the years is that the number of issues and problems that a project faces isn’t what determines success or failure. What does determine success or failure is *HOW THE TEAM COMES TOGETHER TO RESOLVE THE ISSUES*. We believe that we have created a model that can transform how small projects teams work together toward the success of their projects.



The Small Project Partnering Program (SPPP) aligns the team members and keeps them aligned so they become ONE TEAM focused on the success of the project. The follow-up partnering and scorecard ensure that you “realign” and make course corrections to meet your targets, just like NASA does when sending a rocket to Mars (it is only on target 5% of the time; the rest of the time it gyros back and forth to stay on course).

SMALL PROJECTS HAVE SOME UNIQUE CHALLENGES

We worked on multiple smaller projects during the development of this program to better understand their needs. We realized that small projects actually need a collaborative partnering process at least as much and perhaps even more than larger projects do. On a small project there is a shorter time frame and fewer dollars to “throw” at issues. This means that there is no time to deal with delays, issues, or changes and little money to spend on them. Things need to run very smoothly with everyone pulling together. Without genuine team collaboration the stage is set for potential conflicts, disputes, and claims, creating a real risk for each of the project team members.

ON TIME, ON BUDGET

The goal for every one of our partnering models is to develop a means for achieving predictable project success. We have taken the lessons we’ve learned from working on over 2,000 projects and culled out what we think works for small projects. We will deliver the process developed from these lessons through web based technology.

SMALL PROJECT PARTNERING PROGRAM ELEMENTS

Kick-off Partnering Workshop

As you start the Design or Construction phase of your project, a kick-off partnering session will be held to help develop a collaborative team. At this workshop you will establish a Project Partnering Charter. This will serve as the guiding document for how the team will work together over the duration of the project.

Follow-Up Partnering Session(s)

Depending on the duration of your small project, at some interval (or upon reaching some milestone) you may hold a follow-up partnering session(s). These are critical to assuring that you stay in alignment throughout the life of the project. It is an opportunity to agree on how to move forward, resolve outstanding issues, and plan for what is coming.

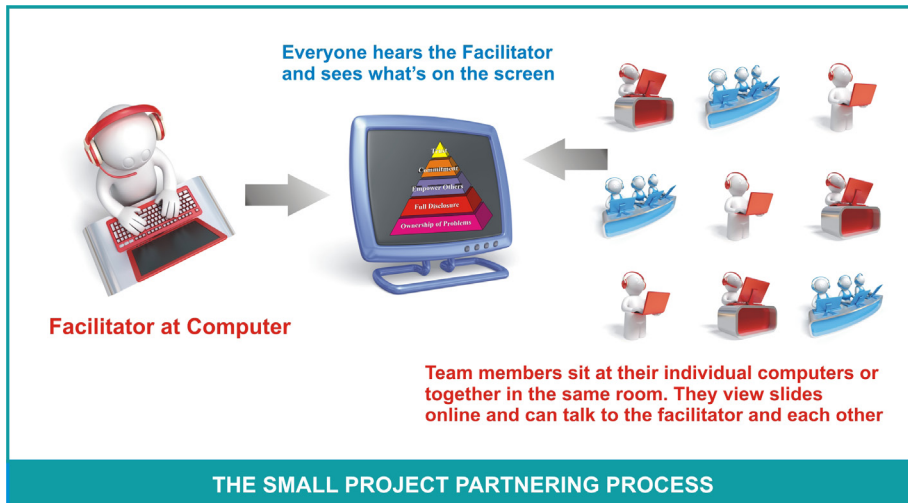
Project Scorecard(s)

Project teams need to ensure they follow through with their commitments and goals. The Project Scorecard provides accountability for the team and a means to identify trends, emerging issues, and how confident the team is that they will meet their goals. Knowing these things offers a chance to mitigate negative effects and build on positive ones.

Close-Out Lessons Learned Session

We highly recommend that toward the conclusion of your project the team comes back together for one final session to capture the lessons they have learned about what worked and what didn’t work. These sessions provide vital information to the organizations involved as well as specific learning for the team members.

Small Project Partnering Program A Proven Process for Small Projects



HOW THE SMALL PROJECT PARTNERING PROGRAM WORKS

Each Small Project Partnering session is conducted by a professional partnering facilitator via the web. The facilitator is at her computer and team members are in front of theirs. Each team member will hear the facilitator and the other participants through their computer or telephone (this will be determined during the pre partnering process). In addition to seeing the facilitator's presentation slides, participants will be able to see summaries of what they discuss and agree to right on the screen as the facilitator types it.

Because of this virtual platform, team members can be located any where. A Small Project Partnering Session will last approximately 2 hours. The cost of a Small Project Partnering session is ½ that of a typical in-person session.

PARTNERING WORKS!

There is no doubt that the construction industry needs to become more collaborative and small projects are no exception. The nature of the relationships on a construction project are "interdependent". Because of our interdependence, no one working on a project can just walk away from issues and succeed. If we see each other as "adversaries" or as "those people", we are actually working against ourselves. We must have the cooperation of the other stakeholders who hold our success in their hands as much as we hold it in our own. Based on a highly effective model that has proven itself over the past three decades, the Small Project Partnering Program is designed to help each small project team work together for success.

GET STARTED NOW

To find out more, or to sign your project up for a Small Project Partnering Program, just give us a call at 925 449-8300, or email us at SPPP@orgmet.com

It would be our sincere pleasure to work with you and your team to help ensure your project is the most successful it can be.

SAMPLE SMALL PROJECT PARTNERING KICK-OFF SESSION AGENDA

Welcome and Partnering Overview

Introductions and Understanding Interests

Project Overview

Partnering Charter Elements:
Project Goals
Dispute Resolution Plan
Partnering Maintenance Plan

Project Critical Issues (potential risks, problems, opportunities)

Key Issues
Issue Resolution
Discussion
Commitments – Action Plan

Personal Commitment to the Partnering Charter

OUR MISSION

ORG•METRICS is dedicated to advancing the art and science of collaboration through the development of partnering processes that achieve exceptional results. Our Small Project Partnering Program has been designed with this in mind.

One lesson we hear from many of our clients is that to achieve the full results you must fully implement the partnering elements. We hope you will learn about our program and then use it in the most advantageous way on your small projects.

We are here to help. Please call so we can assist you in getting the full advantage of our comprehensive partnering programs. Your project's success is our life's work.

Sincerely,

Sue Dyer, MBA, MPF, MDR
President, OrgMetrics